

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

14 July 2016

District 1 Supervisor Sheila Jones
District 2 Supervisor Trey Baxter
District 3 Supervisor Gerald Steen
District 4 Supervisor David Bishop
District 5 Supervisor Paul Griffin

Subject: Award bid for armored rescue vehicle to Lenco Industries, Inc.

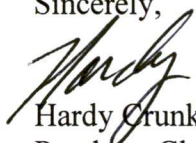
Dear Board Members:

The board recently authorized advertising for bids for an armored rescue vehicle for use by the Sheriff's Department SWAT team. The only bid received was from Lenco Industries at the delivered price of \$249,866.

Funds for the purchase of the vehicle are included in the fiscal year 2016-2017 budget that begins October 1. Estimated delivery time on the vehicle is six months.

Attached are copies of the bid and the Sheriff's Department's requisition for the vehicle. To purchase the vehicle, the board would need to award the bid to Lenco and authorize issuance of a purchase order in the amount of \$249,866.

Sincerely,


Hardy Crunk
Purchase Clerk

BID SHEET

TACTICAL ARMORED RESCUE VEHICLE

Bids Due Date: 10 A.M. 13 September 2016

Madison County Chancery Clerk's Office

Madison County Chancery Courthouse

Rooms 225-227, Second Floor

146 West Center Street, Canton, Mississippi 39046

TOTAL DELIVERED CASH PRICE: \$ 249,866.00 - see quotation # 13872A

\$245,616.00 (drive away price, FOB Lenco, quotation#13872)

**ALL REQUIRED DOCUMENTATION MUST BE INCLUDED IN SEALED ENVELOPE
WITH SIGNED BID SHEET**

ALL BIDS MUST BE SIGNED BY AN AUTHORIZED COMPANY REPRESENTATIVE

NAME OF BIDDER: Lenco Industries, Inc. (dba Lenco Armored Vehicles)

SIGNATURE OF BIDDER: 

BIDDER'S ADDRESS: 10 Betnr Industrial Drive

Pittsfield, MA 01201

BIDDER'S TELEPHONE NUMBER: (413)443-7359

BIDDER'S EMAIL ADDRESS: tmangun@lencoarmor.com



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
 PH (413) 443-7359 – FAX (413) 445-7865

Quotation 13872A

Quotation Date: 09/01/2016
Tax ID #: 04-2719777

MALMS Madison County Sheriff's Office 2941 Hwy 51 Canton, MS 39046	Estimated Completion Date: 270 - 300 Days ARO	F.O.B.: Canton, MS
	Ship Via: Common Carrier	
	Payment Terms: <i>Lenco GSA Contract GS-07F-169DA 1122 Program</i> <i>Lenco Does Not Collect Tax or Register Vehicles with DMV</i>	
	Inspection & Acceptance: At Lenco Factory, Pittsfield, MA	
Terms and Conditions: Payment Upon Pick Up -- Transfer of Certificate of Origin Upon Receipt of Payment		

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$207,698.00	\$198,793.00
US State Department Armor Level E			
Options:			
Diesel Engine, 6.7L Turbo	BCDLEN	8,494.00	8,130.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,700.00	4,499.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
Gas Injector Unit	BCGIU	7,147.00	6,841.00
Rear A/C-Heating System: Auxiliary Wall Mounted	BCAC	2,000.00	1,914.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
Roof Mounted Remote Control Spot Light	BCRCSL	1,050.00	1,004.00
4-Door Configuration (Rear Flip Seats Included)	BC4DR	8,210.00	7,858.00
22.5" Tire and Wheel Upgrade (G2 only)	BCTWU	9,194.00	8,800.00
Net Savings \$11,002		\$256,618.00	\$245,616.00
		FOB Canton, MS	\$4,250.00
Total Cost of (1) BearCat, FOB Canton, MS			\$249,866.00

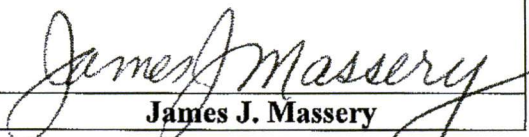
Specifications Subject to Change **PROPRIETARY**

WARNING: Information Subject to Export Control Laws
 The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.
 THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

LENCO INDUSTRIES INC.

Authorized Signature _____ **Authorized Signature** 
 Please sign and return **James J. Massery**

Thank You
 Page 1 of 1

Requisition 0161212 Date 9/14/2016
MADISON COUNTY
P O BOX 608
CANTON, MS. 39046
(601)859-8241 (601)948-3897 JX
REFER TO PURCHASING OFFICE

MADISON CO SHERIFF'S DEPT
JEREMY WILLIAMS

Vendor:
LENCO ARMORED VEHICLES
10 BETNR INDUSTRIAL DR
413-443-7359
PITTSFIELD MA 01201

Ship To: VIA:
MADISON COUNTY SHERIFF'S DEPT
2941 HWY 51
CANTON, MS

Quantity:	Description of Supplies, Equip, Srvc:	Unit Cost	:Extended
1.00:	001200919 LENCO BEARCAT 4WD PER SP: :TO INCLUDE DELIVERY	249866.00 EA:	249866.00

Total \$249,866.00

Approved By: _____

J. Williams
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